

**PETER FLORIO**  
*SENIOR PROJECT MANAGER*

**EDUCATION:**

2001 to 2011: Various seminars and technical conventions from Skill Path, Con-expo and BEI  
2010: OSHA Safety Training - 30 Hr Certified  
2006: FMI Project Manager Academy  
1981: Bachelor of Science in Civil Engineering, Polytechnic Institute of New York

**PROFESSIONAL REGISTRATION/CERTIFICATIONS:**

OSHA 30 hour Construction Industry Certified

**KEY QUALIFICATIONS:**

With over 30 years of experience as a field engineer, small business owner, project manager, estimator and site superintendent, Peter's first-hand field and management experiences have resulted in a wide range of expertise. Providing construction management and observation services from ground-breaking to completion, clients can rely on his abilities in the field on all types of construction and reconstruction projects. Overseeing multi-million dollar site improvement, municipal, highway and utility construction projects has provided him an excellent background in the construction management field. Peter's experience in pre-planning, scheduling, value engineering and safety awareness provides the Vision Team a unique perspective for the purpose of achieving project objectives through the management of safety, quality, cost, time and scope.

**EMPLOYMENT HISTORY:**

***Vision Engineering, Inc.***

*August, 2011 – Present* **Position held:** Senior Project Manager

Peter is responsible to manage various projects to develop the most suitable, practicable process and design for the particular project, while paying close attention to the specific regulatory requirements. He has prepared plans and specifications and provided construction observation for various type projects. Peter is currently performing a pavement management study and providing recommendations for repairs and improvements; included inspection of each street in study area, documenting roadway deficiencies, and rating each street and recommended improvements.

**Brubacher Excavating Inc.;** Site Development Contractors

*2010 – 2011* **Position held:** Estimator/PM

**Responsibilities:** Prepare comprehensive bid proposals for municipal, utility, commercial and residential site development projects, including the costs of labor, equipment, materials, subcontracts, overhead, taxes, insurance, markup, and any other costs that may affect the project. Worked with clients, architects, design engineers, municipal authorities and construction managers in an effort to anticipate every potential project demand in the most efficient and cost effective way. Proficient in estimating software: spreadsheets (Micro-Excel., Bid2Win)

**2006 – 2010 Positions held:** Project Manager

**Responsibilities:** Planned, executed, and closed out multiple projects. This consisted of leading the project team by creating clear and attainable project objectives, building the project requirements, managing cost, time, and scope, while ensuring quality and client satisfaction. Peter prepared extensive accountability reports on each project in areas of safety concerns, customer relations status, team member recognition, schedule & budget variances, change order status, opportunities and risks, and the status of account receivables. Accomplished in project scheduling, blueprint reading and interpretation, preplanning of projects to take advantage of specific opportunities and mitigate potential risks, contract administration and project accounting. Proficient in operation software: scheduling (Micro-Projects), cost tracking and accounting (Build2Win, Explorer.)

**2004 – 2006 Positions held:** Dispatcher

**Responsibilities:** Worked closely with Vice President of Operations, Project Managers, and Site Supervisors to schedule all labor and equipment to numerous construction jobsites daily. Peter was instrumental in development and implementation of computer dispatch program which tracks all men and equipment, keeping up-to-the-minute information on availability of resources. He also worked with Human Resources department to evaluate field personnel for optimum placement.

**2001 – 2004 Positions held:** Site Superintendent

**Responsibilities:** Coordinated and managed all jobsite activities for land development site contractor. Peter worked with soil conservation districts in various counties, implementing E & S controls and designs, supervised sanitary sewer, storm water, waterline, earthmoving, grading, roadway curbing and paving. He coordinated with utilities and municipalities from start of the project through acceptance and turnover. He also submitted daily time logs and production reports, assisted with Human Resource issues and equipment maintenance. Actively communicated with clients ensuring customer satisfaction and proper contract administration

**Rockborn Trucking & Excavation, Inc.**

**1983 – 2001 Positions held:** President/ Director of Operations

**Responsibilities:** Peter owned and operated a construction Company specializing in site development of residential, commercial, and municipal projects. Responsibilities ranged from plan take-off of quantities, estimating job cost, project bid packages, negotiating and administrating contracts, management and completing projects to meet time and cost targets, charge orders, accounts payables and receivables, customer relations and conflict resolution. Scope of contracts included excavation, drainage and sanitary systems, concrete foundations, curbs, sidewalks, asphalt paving, landscaping, and demolition.

**Bechtel Power Corp., Pullman Power Corp., and ITT Grinnell Ind. Piping Corp.**

**May 1981 – Nov. 1983 Positions held:** Field Engineer

**Responsibilities:** Worked as field engineer in the Nuclear Power industry during the construction of new power plants – primarily on design and installation of pipe support related work.